

Key Figures

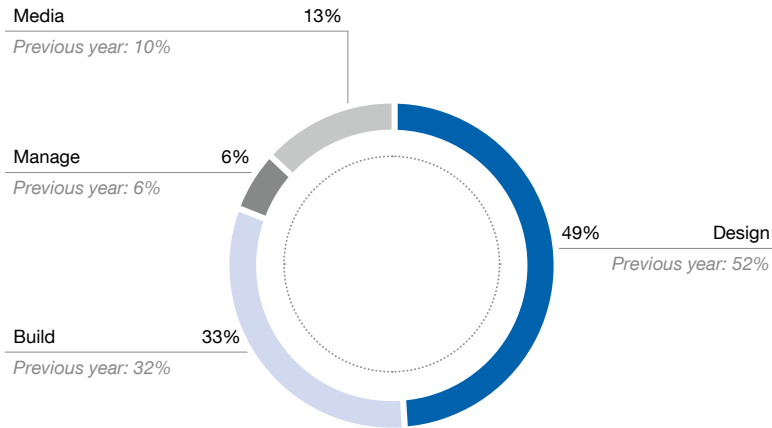
NEMETSCHKE GROUP

in EUR million	Dec. 31, 2022	Dec. 31, 2021	Dec. 31, 2020	Dec. 31, 2019	Dec. 31, 2018
Revenues	801.8	681.5	596.9	556.9	461.3
- thereof software licenses	235.0	234.8	210.0	228.2	216.8
- thereof recurring revenues	532.6	416.7	359.0	299.5	225.8
- subscription (as part of the recurring revenues) + SaaS	204.2	132.0	90.4	50.3	23.4
Annual Recurring Revenue (ARR)	581.7	456.5	-	-	-
EBITDA	257.0	222.0	172.3	165.7	121.3
as % of revenue	32.0%	32.6%	28.9%	29.7%	26.3%
EBITA	232.6	199.6	149.3	143.7	112.5
as % of revenue	29.0%	29.3%	25.0%	25.8%	24.4%
EBIT	198.1	172.0	122.5	123.6	97.8
as % of revenue	24.7%	25.2%	20.5%	22.2%	21.2%
Net income (group shares)	161.9	134.6	96.9	97.7*	76.5
per share in €	1.40	1.17	0.84	0.85	0.66
Net income (group shares) before purchase price allocation	188.9	153.9	115.2	140.3	88.1
per share in €	1.64	1.33	1.00	1.21	0.76
Cash flow figures					
Cash flow from operating activities	213.8	214.4	157.5	160.4	99.7
Cash flow from investing activities	-52.4	-147.6	-111.0	-83.8	-74.4
Cash flow from financing activities	-124.0	-55.4	-109.1	10.7	-10.4
Free cash flow	161.4	66.7	46.5	76.6	25.4
Free cash flow before M&A investments	182.4	193.8	148.2	174.5	88.5
Balance sheet figures					
Cash and cash equivalents	196.8	157.1	139.3	209.1	120.7
Net liquidity/net debt	124.9	28.4	9.0	21.0	-9.9
Balance sheet total	1,198.1	1,072.2**	889.7	857.2	580.6
Equity ratio in %	57.5%	52.2%**	46.9%	40.7%	43.0%
Headcount as of balance sheet date	3,448	3,180	3,074	2,875	2,587
Share figures					
Closing price (Xetra) in €	47.69	112.80	60.40	58.80	31.92
Market Capitalization	5,508.20	13,028.40	6,976.20	6,791.40	3,686.38

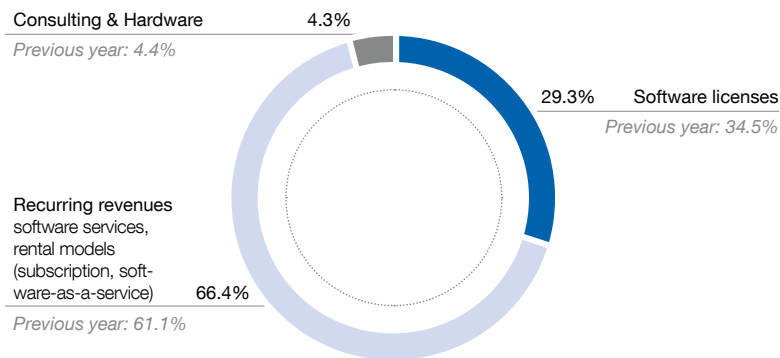
* before DocuWare effect.

** Figures were restated due to a goodwill adjustment.

UMSATZ NACH SEGMENTEN IN %



UMSATZ NACH ERLÖSART IN %



UMSATZ NACH REGIONEN IN %

