NEMETSCHEK GROUP

Date: October 2024

Konrad-Zuse-Platz 1 81829 Munich Germany

Unique DNA & Dynamic Markets

- · Founded 1963 by Prof. Georg Nemetschek
- Leading global OPEN BIM software provider in AEC/O and Media with 4 customer-oriented divisions
- ~7.0 million users around the world
- USP: customer-focused, driving innovation/quality
- Growth drivers: Digitalization in AEC/O far behind other industries, BIM regulations, new technologies such as AI, Digital Twin, AR/VR, Machine Learning

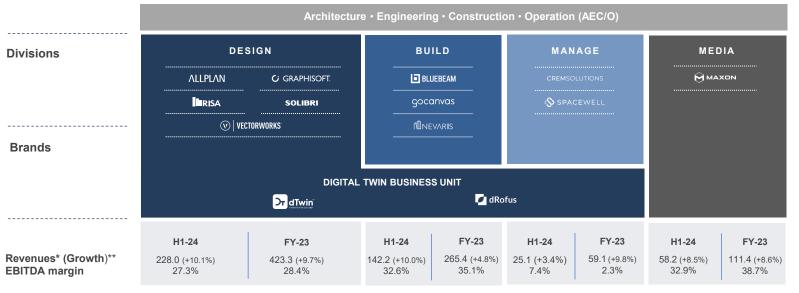
Investment Highlights

Positioning •

factors

- Focus on AEC/O & Media
- Focus on customer needs
- Financials H
 - High margins, healthy balance sheet
 - Strong cash generation
- Growth
 Focus on internationalization
 - Driving innovations: Digital Twin, OPEN BIM, digital workflows, collaboration, AI, AR/VR
 - · Organic, acquisitions

Business Overview - Covering the complete value chain in AEC/O + Media



^{*} in mEUR **in constant currency

Europe w/o

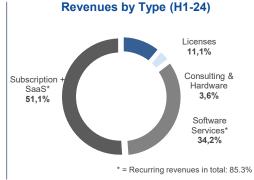
Germany

32%

Asia/Pacific Germany 21%

Americas 38%

Revenues by Regions (H1-24)





*constant currency **Previous year figures as of Dec.31, 2023 ***before M&A related costs

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Key Figures mEUR	H1-24	H1-23	%YoY	%YoYcc*	FY-23
ARR	797.9	630.7	+26.5%	+26.2%	718.6
Revenues	451.6	412.1	+9.6%	+10.0%	851.6
EBITDA	129.7	117.1	+10.8%	+8.3%	257.7
EBITDA margin	28.7%	28.4%	-	-	30.3%
Adj. EBITDA margin***	30.0%	28.4%	-	-	30.3%
EBIT	102.6	87.4	+17.5%	-	199,5
EBIT margin	22.7%	21.2%	-	-	23.4%
Net income (Group shares)	84.5	69.1	+22.3%	-	161.3
EPS	0.73	0.60	+22.3%	-	1.40
Free cash flow before M&A	135.6	114.7	+18.2%	-	215.0
Cash conversion rate	109.1%	104.4%	-	-	98,1%
Equity ratio in %**	59.0%	61.4%	-	-	61.4%
Net cash**	306.7	261.2	+17.4%	-	261.2
Headcount**	3,546	3,402	+4,2%	-	3,429

Organic Outlook (Expansion because of GoCanvas Acquisition) FY 2024

Revenue growth 10% - 11% organic (+3ppt)

ARR growth / Share of recurring rev. ARR growth: ~25% (>30%) / Share of rec. rev: ~85%

EBITDA margin 30% - 31% (dilution of 100bps)

Executive Board

CEO Yves Padrines

CFO Louise Öfverström

Supervisory Board

Chairman Kurt Dobitsch

Deputy Chairman Dr. Gernot Strube

Members Iris Helke, Bill Krouch, Christine Schöneweis, Dr. Andreas Söffing

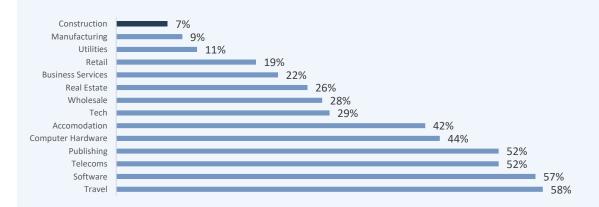
Key Stock Figures

ISIN / WKN	DE0006452907 / 645290
Number of shares / IPO	115,500,000 / March 10, 1999
Indices / Ticker symbol	MDAX, TecDAX / NEM GY, NEKG, DE
Current market cap	~EUR 9.7 billion

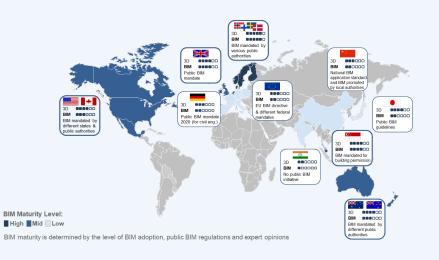
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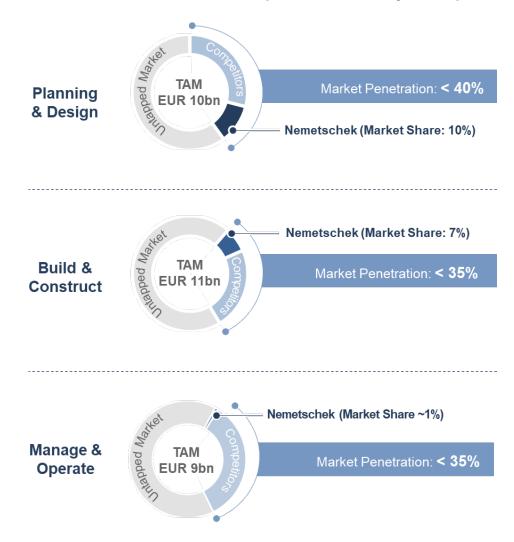
Digital Index – by Industry Cluster



Most Influencing BIM Countries



Current Addressable Market Is Expected to Grow by ~10% p.a.



Source: Cambashi BIM Design Observatory and internal research.